

Inspirationally created by MLM industry icon, Tom Mower, Sisel's Innovative Compensation Plan is designed to yield the most lucrative payouts ever for new recruits and veteran distributors alike. Best of all... it's more fun than ever to build your own business while working with some of the most highly trained, motivated professionals in the business!

# Sisel's Innovative Compensation Plan

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This compensation plan offers multiple, generous profit centers from which Sisel Distributors can earn high-paying commissions:

1. Direct Distributor Commissions
2. Master Distributor Commissions
3. Fast Start Bonus
4. Momentum Bonus
5. Builder's Bonus
6. Luxury Auto Program

Our incomparable plan has several notable features that set us apart from others in the industry:

**Global-seamless compensation enables international integration.** Sisel's spectacular compensation plan has true global-seamless payout capabilities enabling you to build your business throughout the world. This internationally integrated plan eliminates traditional boundaries and increases your earning potential to astounding new heights!

**Fast Start Bonus offers immediate wealth to Distributors who actively grow their businesses.** Sisel rewards Distributors for sponsoring people who are ready to begin building their own businesses immediately by participating in Auto Purchase and recruiting on their own. This can be vital in helping others duplicate the success you experience.

**Builder's Bonus provides potentially inexhaustible earning potential.** Qualifying Master Distributors can earn additional compensation percentages on potentially never-ending depth in their downlines via the exciting prospect of the Builder's Bonus. The Builder's Bonus provides additional rewards for 3 Star Master Distributors and above who work to develop strong leaders and provide ongoing valuable support for their downlines.

**The Luxury Auto Program helps you advertise your success by driving the car of your dreams.** Partnering with Sisel isn't just about better health; it's a chance to create a whole new lifestyle! With our exciting Luxury Auto Program, you can qualify for up to \$1,000 per month to advertise your success by driving the car you've always wanted. As others see these signs of your success they will naturally want to learn how you have done it and how they can do it too!

**Preferred Customer Reward Program creates genuine loyalty.** This exciting feature delivers unprecedented value to consumers, enables you to sell product without assuming the risk of carrying inventory, and creates genuine loyalty. Each time a product is purchased by a registered Preferred Customer, you make generous commissions and they accrue Preferred Customer Points which they can redeem for free product. The more they buy the more free products they receive! And because these purchases constitute sales by you to customers, they provide PV toward your monthly qualifications.

**Truly hybrid plan provides the most exciting income opportunity on the planet.** Last, but certainly not least, Sisel combines the best of all worlds by offering a combination of a wide variety of payout plans enhanced by innovative concepts never before seen in the industry and only achievable through the ingenuity of industry thought leader, Tom Mower, Sr. You simply cannot find a more powerful payout program anywhere.

*For more details on all of the exciting features and benefits in this document, please refer to Sisel's terms and definitions in the glossary and official Policies and Procedures. The latest version of Sisel's Policies and Procedures can be found online at [www.siselinternational.com](http://www.siselinternational.com). Other qualification and commission requirements may apply depending on the bonus. See charts and glossary for more information.*

## Compensation Plan Basics

Understanding these foundational concepts will help you to more fully understand how Sisel's Innovative Compensation Plan functions and how you can earn the most from your Sisel business.

### Product Pricing

Sisel's phenomenal products are priced the same for everyone, regardless of whether they are Distributors or Preferred Customers. This eliminates the need to purchase large quantities of products with the intention of attempting to resell them for a profit—no more garages full of unused product!

This pricing model encourages Distributors to introduce the products to everyone by inviting them to purchase directly from the company, just as they do, by becoming Distributors or Preferred Customers.

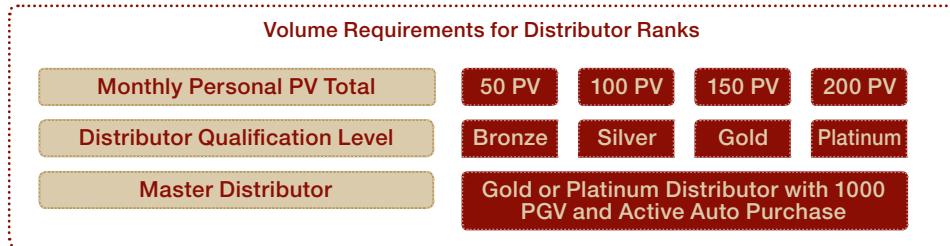
### Qualification and Calculation—Product Points & Distributor Ranks

In addition to the listed price, each Sisel product also has two point values assigned: Personal Volume (PV) and Bonus Volume (BV). The PV value of each product is used for qualification purposes, meaning that the requirements to earn specific ranks and commissions depend on the total PV you have, and the total PV generated by everyone in your Personal Group, or PGV (Personal Group Volume). The BV value assigned to each product is used to actually calculate the dollar amounts of commissions earned by Distributors. All commission percentages

shown for each bonus reflect that percentage of BV rather than product cost or PV; however in many cases BV and PV are equal.

Compensation payouts and rank advancements depend in part on the level of Distributor qualification you achieve, which is in turn based upon the total monthly personal PV you accumulate during each pay period. There are four levels of Distributor qualification: Bronze, Silver, Gold, and Platinum.

Commission percentages and other potential benefits may vary based on this recurring monthly qualification level.



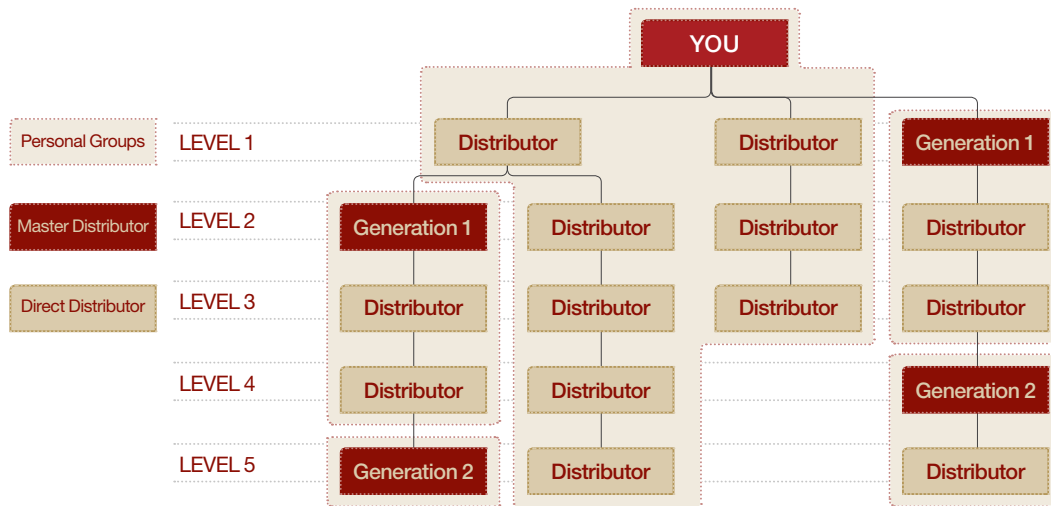
## Commissions and Bonuses

**Commissions.** Commissions are Sisel's core pay structures. Refined for maximum pay potential and proven through time to build prosperity and powerful leaders. All Bonus volume (BV) that comes into your team is divided into two tiers: the first 100 BV that comes into your group is paid through Direct Distributor Commissions (DDC); all BV above 100 is paid through the Master Distributor Commissions (MDC).

**Bonuses.** Hard work deserves rewards. Bonuses are dynamic pay structures designed to reward you for diverse prosperity-building behaviors. They are dynamic because they can be adjusted to meet the various, unique needs of distributors across Sisel's markets.

## Levels, Generations, and Personal Groups

The glossary found at the end of this Compensation Plan document defines each of these terms; however, these concepts are best understood through use of a diagram.



## Qualification Periods

Because Sisel offers both weekly and monthly bonuses, it is important to understand how to qualify for each one. While it is necessary to meet minimum volume requirements to qualify for all commissions, the periods in which that volume must be achieved may vary between weekly and monthly bonuses.

## Qualification for Monthly Compensation

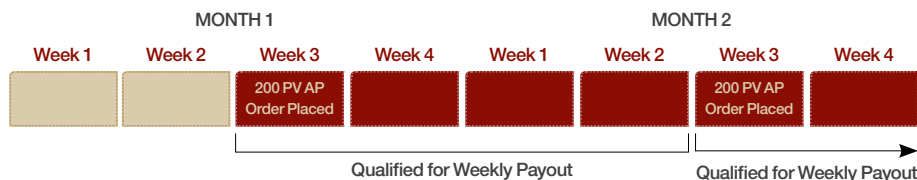
Some compensation pays monthly. Monthly compensation requires that all necessary qualification requirements be achieved at any time within each corresponding calendar month. Monthly compensation is generally paid by the 15th of the month following the month where compensation was generated.

## Qualification for Weekly Compensation

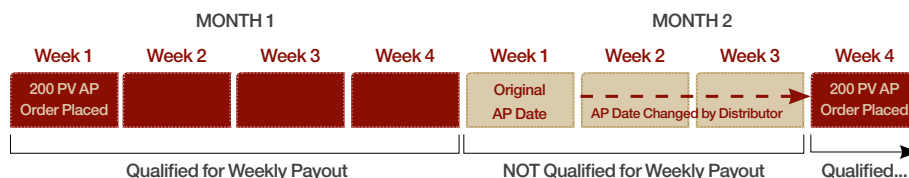
Some compensation pays weekly, meaning that they are paid up to four separate times each month, a few days after each weekly period ends. Below is a schedule of the weekly periods.

- Week 1: 1st-7th of each month
- Week 2: 8th-14th of each month
- Week 3: 15th-21st of each month
- Week 4: 22nd-end of the month

The weekly compensation payout requires Distributors to place a qualifying order within the current week or within the three previous weekly periods, regardless of how those four weeks correspond with the calendar month. This means that in order to qualify to be paid any applicable compensation, a Distributor must have placed at least a Bronze order within the last four weeks. Each time an order is placed, the volume generated counts toward qualifying that Distributor for the week in which it was placed and three consecutive weekly periods thereafter. This is expressed in the diagram below:



Because qualification for the a bonus requires that a Distributor have sufficient volume within the last four weeks, simply having an order at any time within each calendar month does not necessarily mean that the Distributor will have the Personal Volume (PV) required to qualify for weekly commissions. For example, if a Distributor places an order in week one of the first month, and doesn't place another order until week four of month two, he or she will have a period of three weeks during month two in which he or she is not qualified to receive weekly compensation, as seen in the following diagram:



# Direct Distributor Commission

The Direct Distributor Commission provides all Sisel Distributors, Direct and Master, with an introductory earning potential unparalleled in the industry. This earning center provides immediate rewards to even the newest Distributors that work to build their businesses, as well as continuing incentive to those that are approaching or have already achieved Master Distributor Status.

Sisel's Direct Distributor Commission pays up to 60% with an additional 7% from the Momentum Bonus for an amazing 67% compensation of each point of the first 100 Bonus Volume (BV) generated by the purchases of Distributors in your Downline. You can claim the highest possible portion of this 67% by building your organization according to the optimal width and depth shown in the table below.

DD LEGS PERSONAL VOLUME	1 TO 3				4 TO 6				7+			
	B	S	G	P	B	S	G	P	B	S	G	P
LEVEL 1	2.5%	3%	4%	5%	2.5%	3%	4%	5%	2.5%	3%	4%	5%
LEVEL 2	5%	8%	9%	10%	5%	8%	9%	10%	5%	8%	9%	10%
LEVEL 3	5%	8%	9%	10%	5%	8%	9%	10%	5%	8%	9%	10%
LEVEL 4	5%	8%	9%	10%	5%	8%	9%	10%	5%	8%	9%	10%
LEVEL 5	5%	8%	9%	10%	5%	8%	9%	10%	5%	8%	9%	10%
LEVEL 6					5%	8%	9%	10%	5%	8%	9%	10%
LEVEL 7									2.5%	3%	4%	5%
LEVEL 8									2.5%	3%	4%	5%
LEVEL 9									0%	0%	1%	2%

## Qualification and Payout Summary

- The Direct Distributor Commission pays monthly.
- A qualified Direct Distributor Leg is a leg that contains at least one qualified Direct Distributor—minimum paid as rank of Bronze (50PV)—at any level.
- If a Distributor does not qualify to receive the Direct Distributor Commission, he or she will not be counted as a level and those commissions will compress up until the maximum commission has been paid.
- Platinum Distributors enrolled in AP earn the maximum commission percentages shown above.
- Distributors of all ranks not enrolled in AP receive 1% less than the percentages stated in the table above.
- Master Distributors count as both Master Distributor legs and Direct Distributor legs.
- Preferred Customers are not counted as qualifying Direct Distributor legs.
- Commissions earned through the Direct Distributor Commission are calculated on the first 100 BV generated by each of the Distributors, regardless of rank or Personal Group, that are within your pay range.

# Master Distributor Commission

As your Downline grows you can qualify to receive commissions on the total Personal Group Volume of each of your Master Distributors via the Master Distributor Commission (MDC). Qualified Master Distributors receive commissions equal to the percentages shown below of the aggregate of all BV over 100 generated by each Distributor in the Personal Groups of Master Distributors below them.

## To Become a Master Distributor

In your qualifying month you must be a Gold or Platinum Distributor on AP, have a minimum of 1,000 Personal Group Volume (PGV), and 5,000 Cumulative Personal Group Volume (CPGV). These qualifications, except for the CPGV, must be maintained each month thereafter in order to receive the Master Distributor Commission.

RANK	MD	1 STAR	2 STAR	3 STAR	4 STAR	5 STAR
Qualified MD Legs	0	1-2	3-4	5-6	7-9	10+
Gen 0	8%	8%	8%	8%	8%	8%
Gen 1		10%	10%	10%	10%	10%
Gen 2		12%	12%	12%	12%	12%
Gen 3			5%	8% (5%+3%BB)	8% (5%+3%BB)	10% (5%+5%BB)
Gen 4				8% (5%+3%BB)	8% (5%+3%BB)	10% (5%+5%BB)
Gen 5					8% (5%+3%BB)	10% (5%+5%BB)
Gen 6						10% (5%+5%BB)

Builder's Bonus
  
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## Qualification and Payout Summary

- The Master Distributor Commission pays monthly.
- Grace Period: For Master Distributors from whose Personal Group a newly created Master Distributor is formed; the monthly Master Distributor rank qualification is reduced from 1,000 PGV to 500 PGV for the following two consecutive months.
- Those who have qualified as Master Distributors in the past but do not qualify in a given pay period are not counted as Generations, and all qualifying Generations in that leg are compressed up accordingly.

## Fast Start Bonus

Sisel's Fast Start Bonus is designed to provide an incentive for Distributors to begin building their businesses immediately and consistently by generously rewarding those who sponsor new Distributors.

When a qualified Distributor enrolls a new distributor with a minimum initial order of 50 PV and helps them set up an Auto Purchase order for the following month, he or she receives a 30% commission on the total BV of the initial order. The remainder of the BV pays according to the pay structure below. Sisel pays an incredible 60% commission on all BV of initial sign up orders of all new Distributors! The Fast Start Bonus applies to Preferred Customer enrollments as well, where the new Preferred Customer receives a 20% rebate, and the Enrolling Sponsor receives the remaining 40% as a Fast Start Bonus!

FAST START BONUS	PAY %	FAST START POOL	PAY SHARE
Level 1	30%	Order with 200 PV	1 Share
Level 2	3%	Order with 350 PV	1.5 Shares
Level 3	3%	Order with 1000 PV	5 Shares
Level 4	3%		
Level 5	3%		
Level 6	4%		
Level 7	4%		
FSB Pool	10%		

### Fast Start Bonus Pool

The Fast Start Bonus Pool (FSBP) is another dynamic way to earn payout in the FSB. Each initial order of minimum 50 PV purchased contributes 10% to this rewards pool. Also, all bonuses that are not paid out in FSB (due to non-qualification) enter the pool. To earn shares you must enroll someone on a minimum Platinum (200 PV) order, the amount of shares in the pool increase based on the enrollment threshold (see chart above right)

### Qualification and Payout Summary

- The Fast Start Bonus pays weekly.
- The Fast Start Bonus Pool pays monthly.
- The Fast Start Bonus Pays out on the enrolling tree.
- In order for the Enrolling Sponsor to receive a triggered Fast Start Bonus, he or she must have qualified as at least a Bronze Distributor (50 PV) in the current or three previous weekly periods and have an active Auto Purchase order.
- In order for a Fast Start Bonus payout to be triggered, the initial sign up order at time of enrollment of a new Distributor must have at least Bronze (50 PV) and be placed in the same monthly period of enrollment.
- FSB Pool shares are not cumulative — only the highest threshold will be awarded the appropriate shares, e.g., an order placed for 450 PV will award 1.5 shares not 2.5
- All BV generated in the initial pay period will pay on the FSB pay structure.
- The Fast Start Bonus pays all BV on the FSB pay-structure in place of the residual commissions and bonuses.

### Momentum Bonus on Direct Distributor Commission

In our emerging markets we have created a bonus to promote momentum. Adding an additional 7% on the first levels of the Direct Distributor Commission gives new distributors and new markets added incentive to mature. The bonus pays monthly as a part of the Direct Distributor Commission.

LEVELS	ADDITIONAL % ON DDC
Level 1	2%
Level 2	3%
Level 3	0%
Level 4	2%

# Builder's Bonus

The Builder's Bonus provides the opportunity for potentially limitless earnings on your organization as deep as it could possibly be built. The Builder's Bonus has been designed to provide the most valuable incentive for successful Sisel Leaders to continue building their organizations, incentivizing them to develop new leaders through all levels of their organizations.

The Builder's Bonus pays 3-Star Master Distributors and above an additional commission percentage on the Master Distributor Commission starting on their 3rd Generation and continuing down qualified legs indefinitely or until another Master Distributor of equal or higher rank is reached.

	MDC	Example #1: Builder's Bonus without compression		MDC	Example #2: Builder's Bonus with compression		
		Builders Bonus	5-Star MD		5-Star Builder's Bonus	4-Star Builders Bonus	5-Star MD
GEN 0	8%			8%			
GEN 1	10%		1 Star MD	10%			1 Star MD
GEN 2	12%		1 Star MD	12%			1 Star MD
GEN 3	5%	5%	1 Star MD	5%	5%		4 Star MD
GEN 4	5%	5%	1 Star MD	5%	5%		1 Star MD
GEN 5	5%	5%	1 Star MD	5%	5%		1 Star MD
GEN 6	0%	5%	1 Star MD	0%	2%	3%	1 Star MD
GEN 7	0%	5%	1 Star MD	0%	2%	3%	1 Star MD
GEN 8	0%	5%	1 Star MD	0%	2%	3%	1 Star MD
GEN 9	0%	5%	1 Star MD	0%	2%	3%	1 Star MD
GEN 10	0%	5%	1 Star MD	0%	2%	3%	1 Star MD
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## Qualification and Payout Summary

- Builder's Bonus pays monthly as a part of the Master Distributor Commission.
- Builder's Bonus is available to 3-Star Master Distributors and above.
- Builder's Bonus is paid on all qualifying Master Distributor Generations in each leg, beginning on the 3rd Generation, until a Generation on which a downline Master Distributor of equal or higher rank qualifies to be paid is reached, at which point the Builder's Bonus will begin paying out to that Master Distributor.
- 5-Star Master Distributors receiving the 5% Builder's Bonus will receive the difference between 5% and 3% in the event that a 3-Star or 4-Star Master Distributor begins to be paid on the same Generation in a particular leg.
- Those who have qualified as Master Distributors in the past but do not qualify in a given pay period are not counted as Generations, and all qualifying Generations in that leg are compressed up accordingly.

## Luxury Auto Program

You get your dream car. We pay you to get it.

Sisel pays an additional bonus equal to 15% of the compensation earned from all compensation up to \$1,000, as an added bonus incentive to advertise the success you have achieved as a Sisel Distributor. To qualify for the Luxury Auto Program, you must be a 2-Star Master Distributor or higher and earn at least \$2000 in compensation during that pay period. The purpose of the Luxury Auto Program is to encourage Master Distributors to show others how successful they have been with their Sisel business and assist them in doing so; therefore purchases made with Luxury Auto Program should clearly demonstrate this success.

### Qualification and Payout Summary

- The Luxury Auto Program pays monthly.
- Luxury Auto Program is available to 2-Star Master Distributors and above.
- The Luxury Auto Program pays an additional 15% of the dollar amount of total commissions for Distributors who earn over \$2000 in commissions during the month, with a maximum monthly payout of \$1000.
- If you do not own a car, and do not want to get one, you can earn up to \$500.00 as a cash bonus.
- Upon qualification, the Luxury Auto Program application form found on [siselinternational.com](http://siselinternational.com) must be submitted to Sisel Customer Service prior to payment of bonus.

## Preferred Customer Reward Program

The Preferred Customer Reward Program delivers unprecedented value to consumers and creates genuine loyalty, while giving every type of customer the opportunity to be a part of the Sisel community. By allowing customers to purchase products at the same cost as Distributors, Sisel enables you to resell products without assuming the risk associated with purchasing inventory.

Because purchases made by Preferred Customers are classified as your sales, the PV generated by these orders counts as your own personal PV and contributes to your qualifications.

Each time a product is purchased by a registered Preferred Customer in your Personal Group, a portion of the Direct Distributor and Master Distributor Commission is presented to the customer as Preferred Customer Points which they can redeem for free product. The more they buy the more free products they receive!

Enrolling a Preferred Customer is a great way to aid you in building Personal Group Volume (PGV). This program introduces Sisel's remarkable products through a unique purchase and reward plan, and allows the Preferred Customer to observe firsthand the lucrative business opportunity available to Sisel Distributors.

When a Preferred Customer purchases product they receive the first 20% of the total Bonus Volume (BV) as a personal rebate in the form of Preferred Customer Points, which can then be redeemed for free Sisel products in future purchases. Compensation paid on the remaining BV are then reduced according to the dollar amount already paid to the Preferred Customer and paid out according to the other commissions and bonuses in the Compensation Plan.

In addition, Sisel's generous Fast Start Bonus pays Distributors who enroll Preferred Customers a 40% commission on the new Customer's initial order.

## Qualification and Payout Summary

- 20% of total Bonus Volume (BV) is paid as a rebate for product credit to the Preferred Customer and the remaining Bonus Volume (BV) is paid in compensation according to the Direct and Master Distributor Commission, after being adjusted to account for the dollar amount already paid as a rebate to the Preferred Customer.
- On initial orders of newly enrolled Preferred Customers, 20% of the BV is paid to the Preferred Customer, and 40% of the BV is paid as a Fast Start Bonus commission to the Enrolling Sponsor. Bonus Volume generated by Preferred Customers contributes to the Group Volume totals of their Direct Upline Sponsor and other Distributors upline in that leg.
- PV generated by Preferred Customer purchases is applied to the personal monthly and cumulative PV totals of the Enrolling Sponsor and counts as if it were the result of a personal order.
- Preferred Customers are not counted as qualifying Direct Distributor legs.
- Sisel Distributors are not eligible to receive Preferred Customer Points.
- Preferred Customers can review their personal reward account at [www.siselinternational.com](http://www.siselinternational.com).
- Commissions generated by the Preferred Customer Reward Program compress according to the compression rules explained for the Direct Distributor Bonus.
- Bonus Volume generated by Preferred Customers contributes to the Group Volume totals of their Direct Upline Sponsor and other Distributors upline in that leg.

## Commercial Accounts

The Commercial Account is a newly designed program that you can use to open new doors for your business. Now you can reach out to those health-and-beauty-based businesses in your vicinity (such as hair salons, weight loss clinics, gyms, or the offices of chiropractors, doctors, and dentists) and introduce them to an opportunity that pays you and them. This is a tremendous tool for you to supplement your business-building efforts, open a new market-within-a-market, and generate a new income stream.

### What Is a SlenderPOPs Commercial Account?

When a business owner signs up for a Commercial Account through you, they can order SlenderPOPs and get special deals and incentives. Because they are a business, they qualify for free shipping, and if they have a business tax ID number, they will also be exempt from paying sales tax on their purchases. And they can earn money on retail margins and commissions.

For the business owners who team up with you, they can enjoy the best of being a distributor and the best of being a preferred customer. Like a distributor, they can sign up customers who love SlenderPOPs as distributors and earn commissions (which means you earn commissions, too!). Like preferred customers, they can order their product and not have to be enrolled in AP or have a minimum monthly order.

### Key Benefits for Commercial Accounts

- Free shipping
- Sales tax exemption for qualified accounts
- 20% rebate on orders
- Powerful sales tools

## Qualification and Payout Summary

- Commercial Accounts may enroll Distributors, Preferred Customers and Commercial Accounts
- 20% of total Bonus Volume (BV) is paid as a rebate for product credit to the Commercial Account and the remaining Bonus Volume (BV) is paid in compensation according to the Direct and Master Distributor Commission, after being adjusted to account for the dollar amount already paid as a rebate to the Commercial Account.
- On initial orders of newly enrolled Commercial Accounts, 20% of the BV is paid to the Commercial account, and 40% of the BV is paid to the Enrolling Sponsor as a Fast Start Bonus according to the FSB Pay-Structure. Bonus Volume generated by Commercial Account contributes to the Group Volume totals of their Direct Upline Sponsor and other Distributors upline in that leg.
- Commercial Account are counted as qualifying Direct Distributor legs.
- Sisel Distributors are eligible to receive Commercial Account Points via their Ewallet
- Commercial Account can review their personal reward account in their back office.

# Glossary

**Automatic Purchase Program (AP):** A program offered by Sisel to automatically ship a monthly order of products to help ensure qualifications, higher commissions, maximum payouts, and convenience.

**Bonus:** compensation based on a dynamic pay-structure.

**Bonus Volume (BV):** A point value assigned to each SISEL product, distinct from Personal Volume (PV), which is used to calculate the dollar amounts of compensation earned from any commissions or bonuses for which a Distributor has qualified in a given pay period.

**Commission:** compensation based on a core pay-structure.

**Compensation:** a generic term referring to pay receivable from commissions or bonuses.

**Compression:** The mechanism by which commissions not earned by the originally intended Distributor due to a lack of qualification are passed to another Distributor in the Upline of the originally intended Distributor. The rules of compression vary with each of the different bonuses of the Compensation Plan.

**Cumulative Personal Group Volume (CPGV):** The total accumulated Personal Group Volume (PGV) since enrollment.

**Direct Distributor:** A person who is officially registered with the company to distribute products according to the company's Policies and Procedures, who is in good standing with the company. Sisel Distributors may participate in, and benefit from, Sisel's Compensation Program according to their qualifications as defined by Sisel's Compensation Program.

**Direct Upline:** A new or existing Distributor's first Upline distributor. The Direct Upline Sponsor may or may not be the Enrolling Sponsor.

**Enrolling Sponsor:** A Distributor who introduces the Sisel opportunity to someone and initiates their enrollment into the company. The Enrolling Sponsor may or may not also be the Direct Upline Sponsor. A Distributor's status as the Enrolling Sponsor of another Distributor is only relevant during the initial pay period in which the new Distributor is enrolled.

**Generation:** The Personal Group of a Master Distributor, including the Master Distributor. Generations denote the vertical position of a Master Distributor within a given leg of a specific Distributor relative only to the other Master Distributors that exist in that same leg.

**Leg:** All of the Distributors located beneath a front line Distributor, for whom a specific Distributor is the Direct Upline.

**Level:** The vertical position a Distributor account holds below another specified Distributor in a given leg.

**Master Distributor:** A rank within SISEL's Prosperity Plan which enables you to receive compensation on the Personal Group Volume of Master Distributors in your Downline according to the Master Distributor Commission and Builder's Bonus.

**Master Distributor Leg:** A leg that includes at least one qualified Master Distributor

**Personal Group Volume (PGV):** The sum of the PV of each Distributor and Preferred Customer in a Personal Group (see definition: Personal Group), including the Distributor's PV, in a given pay period.

**Personal Group:** All the Distributors and Preferred Customers in a Downline, down to but not including all Master Distributors being paid at the rank of Master Distributor for their second and subsequent months and each leg in each Master Distributor's Downline.

**Personal Volume (PV):** An assigned point value based on the retail price of a given product used to calculate bonus qualifications.

**Preferred Customer:** A person who is officially registered by Sisel International to purchase products according to the company's Policies and Procedures, who is in good standing with the company. Sisel Preferred Customers may not participate in, and benefit from, Sisel's Compensation Plan. Volume generated by Preferred Customer orders is included in their Direct Upline's Personal Group Volume.

**Qualification, Qualified:** The term used to describe the monthly account status of all Sisel Distributor accounts in relation to their eligibility to receive commissions during that month. Qualifying for commissions in a given pay period requires that a Distributor satisfy the minimum PV, PGV, and other requirements specific to their rank. Therefore the specific definition of Qualification varies according to rank. Qualification requirements for each rank can be found in this Compensation Plan document. Distributors that do not qualify may lose out on all or a portion of the commissions they would otherwise have earned had they satisfied the requirements specific to their current rank.

**Qualified Direct Distributor:** A Direct Distributor who has purchased at least 50 PV in a given pay period in order to be at the Silver Direct Distributor level.

**Qualified Direct Distributor Leg:** A leg that contains at least one qualified Direct Distributor - minimum paid as rank of Bronze (50PV) - at any level.